



VBLOCK - Next generation Datacenter

Introduction

Miroslav Milic, IS Manager, S&T Serbia

- 09:00 – 09:30 **Registracija učesnika – kafa dobrodošlice**
- 09:30 – 10:00 **Pozdravni govor:** Miroslav Milić, S&T Serbia
- 10:00 – 10:45 **Next generation datacenter insights and outlook on the S&T – VCE partnership :** Michael C. Fritz, S&T AG
- 10:45 – 11:15 **UCS – Success story:** Istvan Gyenes, S&T Hungary
- 11:15 – 11:45 **Kafe pauza**
- 11:45 – 12:30 **Unified Computing System:** Višnja Milovanović, CISCO
- 12:30 – 13:15 **Vblock platforma :** Dejan Živanović, EMC
- 13:15 – 13:45 **VMware – za IT kao servis:** Ivo Sladoljev, VMware
- 13:45 – 15:00 **Koktel posluženje**
- 15:00 **Završetak skupa**

S&T is internationally...?



- Leading provider of IT solutions, IT services and IT consulting in 21 countries in CEE, German speaking countries (D-A-CH), China and Japan, with 80 local offices and around 2600 employees;
- Company with mission statement to raise added-value for our customers, partners and shareholders by living our own values: PASSION, INNOVATION, EXPERTISE and PARTNERSHIP;
- Partner of



S&T is regionally...?



- ❑ No. 1 Consulting Provider in CEE in July 2009

Rank	Vendor
1	S&T
2	Deloitte
3	IBM
4	Ernst & Young
5	Accenture
6	Alcatel-Lucent
7	PricewaterhouseCoopers
8	SAP
9	KPMG
10	Oracle

Source: Gartner Group

- ❑ largest IT company in the Adriatic region with 13 offices in ex-Yugoslavia

S&T is locally...?



- One of the top 3 solution providers and system integrators in Serbia with almost 100 employees;
- Founded in 1996 with experience and top performer role:
 - In Infrastructure Solutions for more than 14 years,
 - in Business Solutions for more than 6 years,
 - in Banking solutions for more than 5 years.
- Company that deliver IT services and solutions based on highest quality **Global** technology and business standards, focusing on **Local** customer needs and applying **Regional** experience and know-how on truly coordinated basis!

S&T Portfolio

Infrastructure Solutions

IT Consulting Services

- Information Security Consulting
- IT Architecture Consulting

Value Add IT Procurement

- Infrastructure & Supplies Management
- License Management
- Logistics Warehouse Configuration

IT Infrastructure Services

- Server and Storage Solutions
- Network & Security Solutions
- Infrastructure Management Software

Managed IT Operations

- Workplace Management
- Data Center Services

OSS and BSS Services

- Inventory, fault and performance Management
- ESB/SOA and MDM Services

Business Solutions

Business Process Reengineering

- Company Process Evaluation and Design

Corporate Business Services

- Support Process Implementation with focus on FI, CO, HR, BI, DM, ECM, Portals, EAI, ...

Industry Specific Services

- Core Process Implementation with focus on ERP, CRM, PLM, SCM, ...

Software Engineering

- Software development and adaption

SAP Managed Services

- Hosting and maintenance of SAP based software solutions

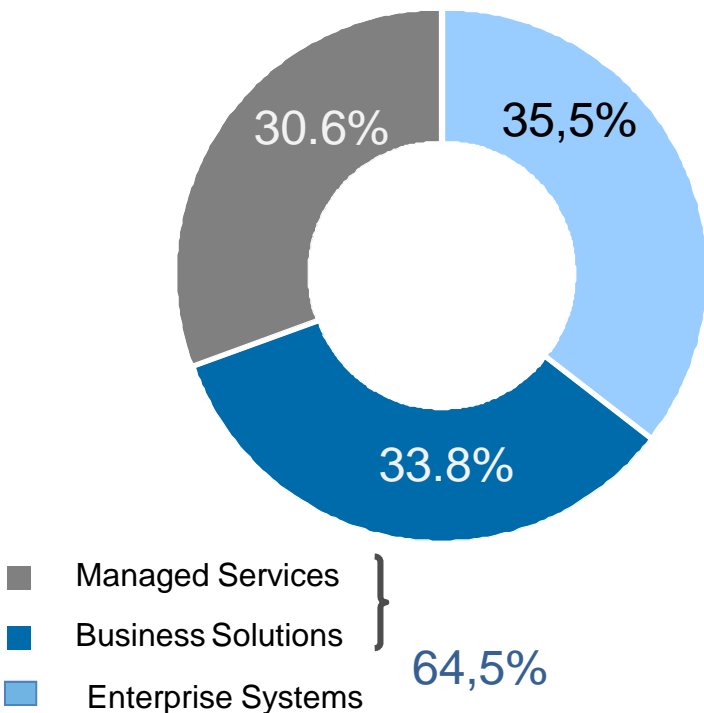
IT Strategy and Processes

- IT Strategy, Organization and Processes

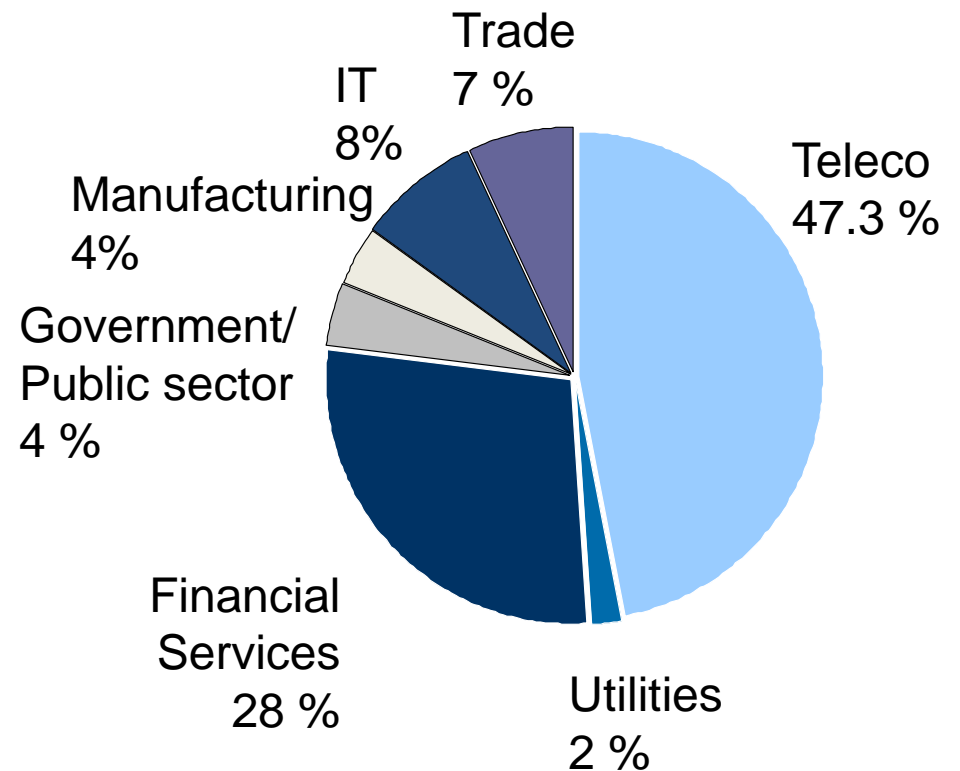
S&T Sales results 2009



Sales by business segment in 2009



Sales per Industries:



In 2009, S&T Serbia achieved sales of 8 Million Euros, and 9,1 M EUR in 2008

Thank You very much!



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